



#### Editorial-

"People. Ideas. Products."

For over 70 years, FEIL has been developing and producing customized logistics solutions. That's a lot of experience, which we leverage to help our clients meet the challenges of our fast-paced world. For all the new technologies, automation and digitization this world brings us, we know that it's people who create solutions and people who need them.

Every FEIL project starts with a thorough exploration and understanding of our client's logistical challenge. Based on this understanding we develop new concepts and find the solution that best meets your needs. The basis for this are high-quality standards and products - the result of many years experience in logistics. We will continue to combine experience and innovation to create the exceptional for you.

Büren, 2<u>019</u>



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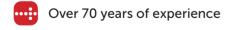
## THE COMPANY

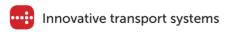
#### DESIGNED FOR LOGISTICS

You're looking for solutions to boost the efficiency of your materials management. Customized to fit in seamlessly with our operational logistics, goods, and requirements. FEIL provides exactly the solutions you need, based on high-end standard products, innovative concepts, and highly skilled experts who listen to our clients. Wherever transport processes require optimization, FEIL has the right answer. Our product portfolio includes load carriers, logistics containers, returnable packaging and transport systems for bulky loads, as well as tugger trains for various applications.

We leverage our long-standing experience and cutting-edge construction expertise to create system solutions and special load carriers for any type of application and condition. The first step towards the ideal solution is an in-depth analysis of your specific requirements. Based on this, we provide process consultation, design first drafts and prototypes, and finally support the integration in your business – all with an eye for detail and the commitment to deliver perfection.

From our head office in Büren near Paderborn we work for clients from a wide range of industries, from major trading companies to industrial automotive engineering plants and suppliers of building materials. Our approach is client-oriented and collaborative: we work closely for our clients in designing and creating the perfect solution for each scenario.







High-value logistics solutions



# WHAT WE DO INNOVATIVE SOLUTIONS

- We design logistics
- We develop solutions
- We create true value for our clients through expert service, on-site consultations, and custom products
- High-end standard products are the basis for innovative solutions that meet specific client requirements
- We provide high-quality products that increase our clients' logistics efficiency in daily operations

## THE MISSION STATEMENT

CREATING THE EXCEPTIONAL

#### **Our vision**

1

"We believe in a future in which people use standards to create the exceptional."

Digitization and automation will afford us the necessary time: we will employ new technologies and artificial intelligence for standard services and mass production so that we can to focus on the exceptional.

#### **Our mission**

2

"Our mission is to take logistics personally and improve it from the inside out."

Taking logistics personally means that we focus on our client and meet their specific needs and requirements. This applies to all clients, both inhouse and external. We improve logistics from the inside out. Intralogistics is where our roots lie. It's the starting point for our concepts – including solutions that go beyond the individual business.

"We value people, ideas and products."

That is why we evaluate everything we do according to whether it serves this mission. This means whether we have provided people inside and outside our company with added value. Whether we have developed good ideas, that lead to innovative solutions. And not only talk about solutions, but actually producing them.

Our goal will only be achieved if all three aspects have been fulfilled.

We do not doubt that we will continue to meet these goals and be successful in what we do. As part of a solid, family-owned business, we look confidently towards the future.

We know that every one of us contributes to our joint success. That is why we value every member of our FEIL family. We respect and support one another. This is our way of making our logistics vision come true:

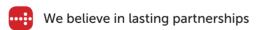
"A future in which people will use standards to create the exceptional."

# PEOPLE ALWAYS OUR TOP PRIORITY

"Made by people" and "Made for people": our organization consists of highly skilled workers, specialists, idea generators, system thinkers and lovers of details, all of whom work passionately to create new solutions and make your ideas come alive.

FEIL constructions and solutions are used by people who expect reliable safety, smart load relief and intelligent support. We meet those expectations with products that master specific logistics challenges and will continue to do so for years. For our clients, we find the perfect balance of value, cost, and quality.











# THE IDEAS STRONGER TOGETHER

Your specific needs and requirements are the beacon for our designs. Right from the start we focus on the individual requirements of our customers. Where the going gets too tough or complex for even the best standard system, customized solutions have to be found. Load carriers of any type need to fit in seamlessly with and complement our clients' operational processes and internal logistics.

We strive to optimize your materials flow, find smarter solutions, and increase your process efficiency. Our ideas and long-standing experience help us do exactly that.





Design and development in close coordination with our clients



Prototyping





## THE PRODUCTS TOP PRECISION AND QUALITY

Rolltainer, nestainer, rolldolly, mobibloc – all our products have proven their value for logistics processes time and again over many years. They've continued to evolve, grown smarter, and have been standardized to shorten delivery times and increase compatibility. We also provide small-series productions of customized special versions in high quality.

That's not all that FEIL can do for you, though. Our passion are individual, custom-made logistics solutions. From the initial process analyses through on-site product approval and beyond, we watch closely over your project. Together with our clients we analyze every specification detail, including potential loads, space requirements, etc. Based on loads targets, we draft the first design and create 3D models, prototypes, and the final, perfect solution.

Wherever FEIL products are used they meet the highest quality and safety standards. Extreme temperatures and mechanical stress from impact, pressure, and compression: FEIL products are made for the tough logistics life.



























## **SUSTAINABILITY**

#### FOR OUR PLANET

We take great pride in working exclusively with high-quality materials and have done so for decades. This forward-thinking approach allows us to recover recyclable materials from FEIL products that have reached the end of their lifecycle. Plastic sheets can be recycled and become components for new FEIL products. However, we will only reuse products from our own production to ensure that our high quality standards are met.

## Iron

Inlaid iron reinforcements are dismantled. Zinc-coated iron parts can be reused, resulting in a recycling rate of up to 70 percent.

### Wheels and castors

Depending on the level of stress, FEIL wheels and castors have a standard lifecycle of approx. 10 years. We check dismantled wheels according to a set of defined criteria for their recycling suitability.

## Plastic sheets

Dismantled plastic sheets are ground into pellets, which are used to produce new dollies. This process saves 2,4 kilograms of CO<sup>2</sup> emissions per dolly.

By dispensing with disposable packaging, such as foils and cardboard, the use of load carriers in logistics generally makes an important contribution to climate protection.

## **NETWORK**

### HIGH QUALITY FOR OUR CLIENTS

More than 750 employees. Over 40 branches worldwide. On the road successfully for more than 40 years in the world of logistics. The NOSTA Group is an international, family-run logistics service provider. Nosta have been on the move for their customers - numerous notable industrial and trade companies - since their founding in 1978 and always provide them with high-quality logistics services along the entire value-added chain.

FEIL GmbH is part of NOSTA Group. We leverage our combined wealth of logistics expertise and our client-focused portfolio to serve you. Smart solutions, e.g. for load carrier management, provide excellent process optimization and cost-saving potential that we'd be only too happy to outline to you.

Our product and process expertise – built over decades of industry experience – is our competitive advantage. All our suppliers need to meet our strict FEIL quality standards. Our quality assurance covers the entire production chain and includes visits to our partners' manufacturing facilities, on-site product approval, extensive material tests, and close coordination with clients and suppliers.









